

Meetings Sourcing Solution

Meetings Expert™

We'll help you check off your to do list.

Even the most organized planner can use a helping hand sometimes. With Meetings Expert™ you can delegate some of the time-consuming tasks so you are free to tackle the larger ones. All at no cost to your organization.[1]

Complimentary Sourcing Services[1]

Our meeting professionals can help you negotiate all aspects of the hotel contract including guest rooms, conference rooms, and food and beverage for events with at least 10 rooms.

SAVE TIME

- We provide thorough research and analysis of properties – including pricing, hotel features and special offers
- Convenient side-by-side reporting so that you can make an informed decision

MAXIMIZE SAVINGS

- Average negotiated savings of 21%[2]
- Obtain favorable rates and pre-negotiated, client protecting terms and conditions due to our supplier relationships

MINIMIZE RISK

- Proprietary 28+ point addendum puts controls around the buying process
- Reduced financial risk from negotiated cancellation and attrition penalties

WHAT CLIENTS ARE SAYING

Corporate Travel Manager, Insurance Industry

"The Sourcing Sales Executive provided personalized service in a great way. She has made my life a breeze in working with local partners and hotels, all while saving my company money. Which makes me look great."

Executive Assistant, Real Estate Services

"The 28-point addendum to the hotel contract has been a real money-saver for us this past year. Unfortunately, we've had to change locations for a couple of our meetings and had to cancel existing contracts. The addendum waives the F&B cancellation charges up to a certain date, and this has saved us a considerable amount of money. This has been a very good relationship for us!"

Click Here to Engage Our Services

1 Fees for additional city search may apply. Cancellation fees may apply.
2 Average savings is calculated based on the initial quote American Express GBT Meetings & Events receives from the property vs. the final quote after negotiations. Average savings calculated from Meetings Expert closed business January – December 2022.

AMERICAN EXPRESS GLOBAL BUSINESS TRAVEL

GBT Travel Services UK Limited (GBT UK) and its authorized sublicensees (including Ovation Travel Group and Egencia) use certain trademarks and service marks of American Express Company or its subsidiaries (American Express) in the "American Express Global Business Travel" and "American Express GBT Meetings & Events" brands and in connection with its business for permitted uses only under a limited license from American Express (Licensed Marks). The Licensed Marks are trademarks or service marks of, and the property of, American Express. GBT UK is a subsidiary of Global Business Travel Group, Inc. (NYSE: GBTG). American Express holds a minority interest in GBTG, which operates as a separate company from American Express.